



FAIR BUSINESS PRACTICES IN INFRASTRUCTURE DELIVERY – THE CONTRACTOR’S PERSPECTIVE

by

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PRESENTATION OUTLINE



About UNABCEC

Limitations of Private Sector Participation in Public infrastructure procurement

The role of government

ABOUT UNABCEC



Uganda National Association of Building and Civil Engineering Contractors (UNABCEC) is a 28 year old non-profit, non-political, member-driven Association that brings together **genuine** players in the Ugandan Construction Contracting Sector.

SERVICES

- Lobbying, Policy Advocacy & Representation
- Education and Training
- Networking and Collaborations
- Promoting fair and ethical business practices
- Construction Development Programs

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MEMBERS

Private Sector Composition



The Construction services sector consists of two sub-sectors:

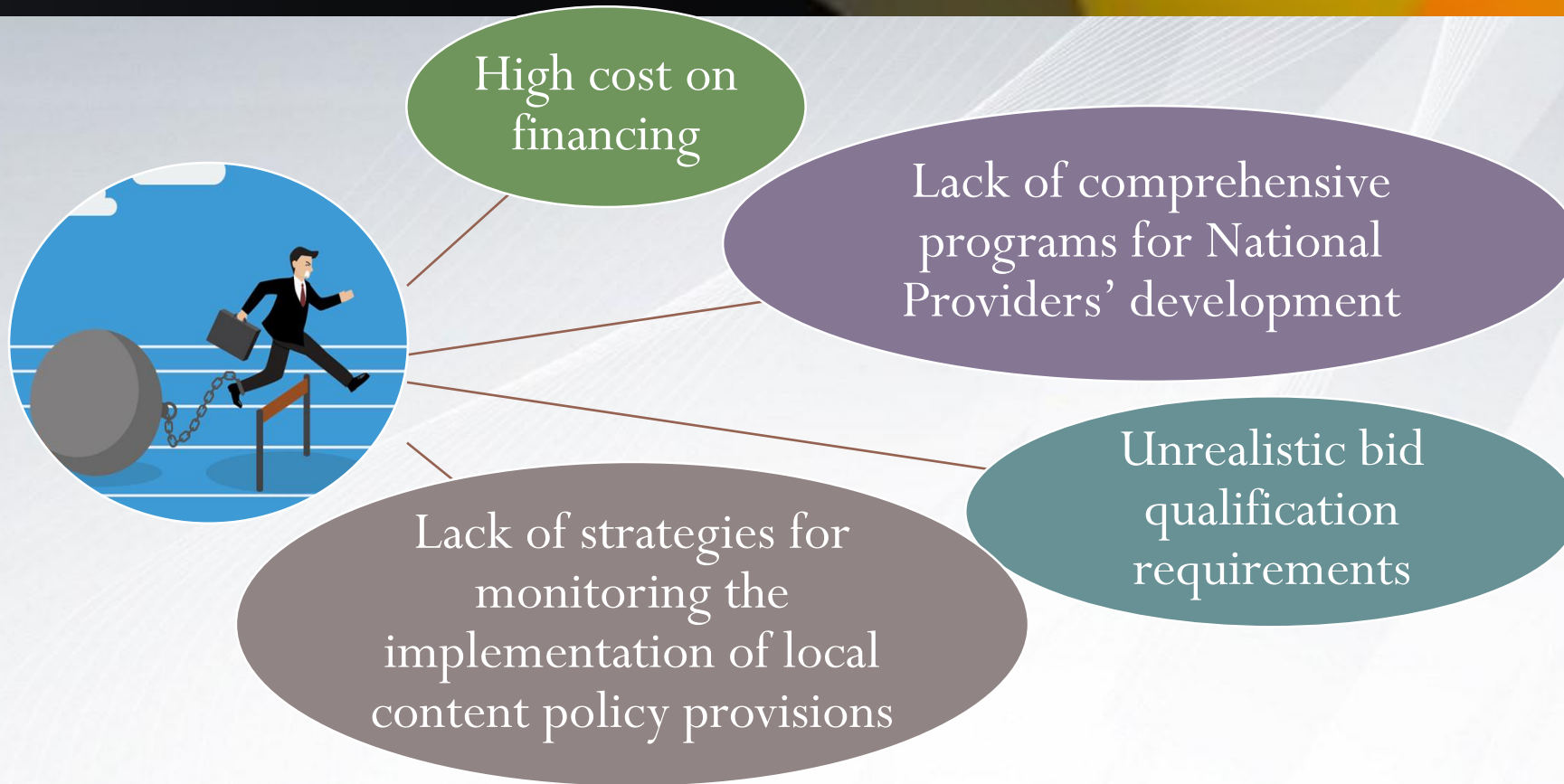
1. **Physical construction** (Contractors)
represented by UNABCEC



2. **Engineering design and Supervision services**
(Consultants) represented by Uganda Association of Consulting
Engineers (UACE)



LIMITATIONS OF PRIVATE SECTOR PARTICIPATION IN PUBLIC INFRASTRUCTURE PROCUREMENT



THE ROLE OF GOVERNMENT



1

Establish a **Construction Industry Development Fund** to offer fair and affordable financing to national construction providers undertaking government projects.

THE ROLE OF GOVERNMENT



2

Develop a specific **National Provider Development Plan** to improve on performance of national providers

i.e.

Either

➤ A 10-year strategic programme with total of 1,850km as an Affirmative Road Development Pilot Projects,

Or

➤ Four batch of roads totalling to 600km to be executed by management contracting Ugandan citizen companies.

THE ROLE OF GOVERNMENT CONT'D



3

Robust regulations should be put in place to operationalise and close up the gaps in the local content policy implementation

viz;

- PPDA should guide all PDEs on fair determination of bid qualification requirements,
- PPDA should redefine a “Resident Provider” to avoid indigenised foreign firms dominating the industry.

THE ROLE OF GOVERNMENT CONT'D



4

Establish mandatory placement of graduate interns to enable transfer of skills to Ugandan youth by all construction companies operating in Uganda

CONCLUSION



Promoting domestic construction participation should be seriously considered as a truly rewarding economic measure, meant to help develop Uganda's economy through employment creation and foreign exchange retention.



THANK YOU

